

# TECONJA

WE KEEP YOUR CARGO MOVING



COMPANY PROFILE



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# WHO WE ARE

## **First, let's get to know each other.**

Speditionsgesellschaft Teconja MBH is an international full-service provider.

As a qualified transport provider with many years of experience, Teconja has grown from a specialized transporter of liquid foodstuffs to a full-service transport and shipping provider.

We offer competitive and reliable freight forwarding solutions. We fuse our global network with our depth of expertise in Land, Ocean and Air freight forwarding to ensure our customers' cargo gets delivered as planned.

Our in-depth market knowledge and relationships across the shipping industry enable us to ensure that the best possible outcome is attained for our clients.

We pride ourselves in having highly qualified dedicated team that exceeds 40 employees in Germany and Egypt. We built a committed team of people who can take total responsibility for our clients' services locally as well as internationally. This helps us to achieve our ongoing aim: to add a value and always exceed our client's expectations.



BUT IT'S NOT ONLY ABOUT WHO WE ARE, IT'S ABOUT..

# WHAT WE CAN OFFER

We offer complete range of supply chain services.

Many years of experience and outstanding Market expertise.

Competitive freight rates. We sell goods of total cost 24 Million Euro on an annual basis. Thanks to the large transport volumes!

Full Service, door to door transport.

Tailored Logistics Solutions.

Contract Logistics.

Customs Clearance.





# OUR SERVICES

## CONTAINER & TRUCK-TRANSPORT

Our range of services includes the freight transport by truck as well as container and general cargo-transport. And whenever you feel the need for a Shipper's Own-Container, we will purchase one.



## OCEAN FREIGHT FCL/LCL

We are always nearby, ready whenever you are to deliver your goods in the fastest and most affordable way. We offer LCL (less than container load) and FCL (full container load) services to/from any destination.

In addition to our worldwide network of partnerships with shipping companies, operators, storage facilitators, customs offices etc. that guarantees a professional and a very fast processing of your projects..



## AIR FREIGHT

We do not only handle your individual freight transport by air. But also, we will take care of the collection and the delivery of your goods, as well as processing dispatch, customs clearance and the transfer of your incoming freight to its planned destination.



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## IMPORT / EXPORT

### FOR OVER 25 YEARS!

The shipping company Teconja Ltd. has been involved in the field of Sea Freight for over 25 years. Thanks to all of these years of experience and intensive Market Analysis, we always have a finger print on the industries pulse. We always offer a solution May it be for negotiating freight rates or to conduct a worldwide door-to-door Delivery including customs clearance, our high-capacity staff is always at your side and looking to give you a transparent transaction order in all areas.

### WE OFFER COMPREHENSIVE ONE-STOP LOGISTIC SOLUTIONS!

Looking for a reliable, professional and authentic Partner for your Export-Sea Freight?

"Teconia - for more intelligence in logistics" - is not just a slogan, but rather the philosophy, that our team brings to the exporting business every day, so that we can offer our customers' tailor-made, intelligent logistic solutions and implement them quickly with a special look at the individual necessities of our customers.



## TRACK & TRACE

we grant you peace of mind by having a detailed overview of your cargo status and its exact location 24/7. Adding the convenient door-to-door delivery, we make sure your shipment arrives when and where you need to.



## CUSTOMS CLEARANCE

We save you time and effort by ensuring your shipments cross borders and make it to their intended destination securely and efficiently.



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**REEFLEX**  
REEFER  
FLEXITANKS

**E-FLEX**  
EASY  
FLEXITANKS

**H-FLEX**  
HEATER  
FLEXITANKS

## **REEFLEX: REEFER FLEXITANKS**

### **FEATURES & ADVANTAGES:**

Special configuration for 40' Reefer (also suitable for 40' DC).  
Temperature tolerance: Between -50 ° DC and 70 ° DC.  
Cheaper than tank containers, Barrels or IBC's.  
Easy installation in 3 minutes.  
Higher carrying capacity than IBC's, Barrels and Bottles.  
Eco-friendly & Easy recycling.  
Good for transporting raw materials for the production of foodstuffs.  
Certified by the Containers Owners Association and the Association of American Railroads.

## **E-FLEX: EASY FLEXITANKS**

### **FEATURES & ADVANTAGES:**

Developed for transporting liquids up to 20' DC.  
Advanced technology that replaces the bulkheads with integrated harnessing.  
Loading volume between 12.000 – 16.000 Liters.  
Temperature tolerance: Between -50 ° DC and 70 ° DC.  
No pressure for container side walls.  
Easy installation in 3 minutes.  
Dual Flexitank-Containers.  
Eco-friendly & Easy recycling.  
Certified by the Containers Owners Association and the Association of American Railroads.

## **H-FLEX: HEATER FLEXITANKS**

### **FEATURES & ADVANTAGES:**

Developed for the transport of liquids in 20' DC, which have to be warmed up for offloading.  
The first and only flexitank in the industry with internal integrated heating system.  
Heating system: Direct and efficient Heat transfer onto the entire freight.  
Heating System: Up to seven times faster during offloading than conventional Flexitanks.  
Maximum steam heat: 90° C.  
Easy installation in 3 minutes.  
Energy- and time efficient.  
Eco-friendly and easy recycling.  
Certified by the Containers Owners Association and the Association of American Railroads.



**I-FLEX**  
STORAGE  
FLEXITANKS

**K-FLEX**  
COLLAPSIBLE

**T-FLEX**  
TRAILER  
FLEXITANKS

## **I-FLEX: STORAGE FLEXITANKS**

### **FEATURES & ADVANTAGES:**

Designed for the short and medium term storage of liquids.  
Customized production for individual projects.  
Temperature tolerance:  $-50^{\circ}\text{C}$  to  $+70^{\circ}\text{C}$ .  
Cost-effective liquid tank, ideal for outdoor storage.  
Easy preparation and easy use.  
Tailor-made for up to **75,000** liters.  
Environmentally friendly and recyclable.

## **K-FLEX: COLLAPSIBLE**

### **FEATURES & ADVANTAGES:**

Developed as a foldable IDC.  
Temperature tolerance: Between  $-50^{\circ}\text{DC}$  and  $70^{\circ}\text{DC}$   
(even high temperature projects up to  $90^{\circ}\text{DC}$  are possible).  
Flexible solutions for fluids and brittle granulates.  
Easy usage and stapling possibilities.  
Eco-friendly and easy recycling.

## **T-FLEX: TRAILER FLEXITANKS**

### **FEATURES & ADVANTAGES:**

Developed for the transport of liquids in standard truck trailers.  
Possible transformation of the truck trailer into a road tanker.  
Possible usage in cooling trucks, **40' DC** and **40' Reefer**.  
Easy installation in **3** minutes.  
Temperature tolerance: Between  $-50^{\circ}\text{DC}$  and  $70^{\circ}\text{DC}$ .  
Cost advantages over road tankers.  
Eco-friendly and easy recycling.



# OUR GLOBAL AGENTS NETWORK

The key for a good forwarding service is a comprehensive network of qualified agents worldwide.

Our solutions oriented attitude and network pool in **190** countries will help you in all kinds and company you in all steps. Our network pool consists agents, which have to pass very strict criteria matching processes to guarantee qualified services. In our minds the word „impossible“ doesn't exist and we will not rest until we find the best solution to satisfy our clients all over the world.

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# CONTAINER VOLUME



**30%**

**MIDDLE EAST**

**23%**

**AFRICA**

**19%**

**RED SEA**

**15%**

**FAR EAST OCEANIA**

**8%**

**SOUTH AMERICA**

**5%**

**OTHERS**



# THE COZONA

## WE KEEP YOUR CARGO MOVING


We transport your goods from around the world to your doorstep. We literally have a “man on the ground” wherever your project may be. Be it by land, sea or air.

Teconja offers services along most of the world's key reefer trades.



Our vessels transport a variety of reefer cargo that requires temperature control and, in some cases, atmosphere management to maintain quality.

#### Commodity split

- |  |   |
|--|---|
|  Fruit and vegetables, flowers and plants (excl. bananas and plantains) |  Foodstuff (other)   |
|  Bananas and plantains  |  Pharmaceuticals     |
|  Meat   |  Beverages and juice |
|  Fish and seafood   |  Dairy               |



# SOME HELPFUL FACTS

## DRY CONTAINERS

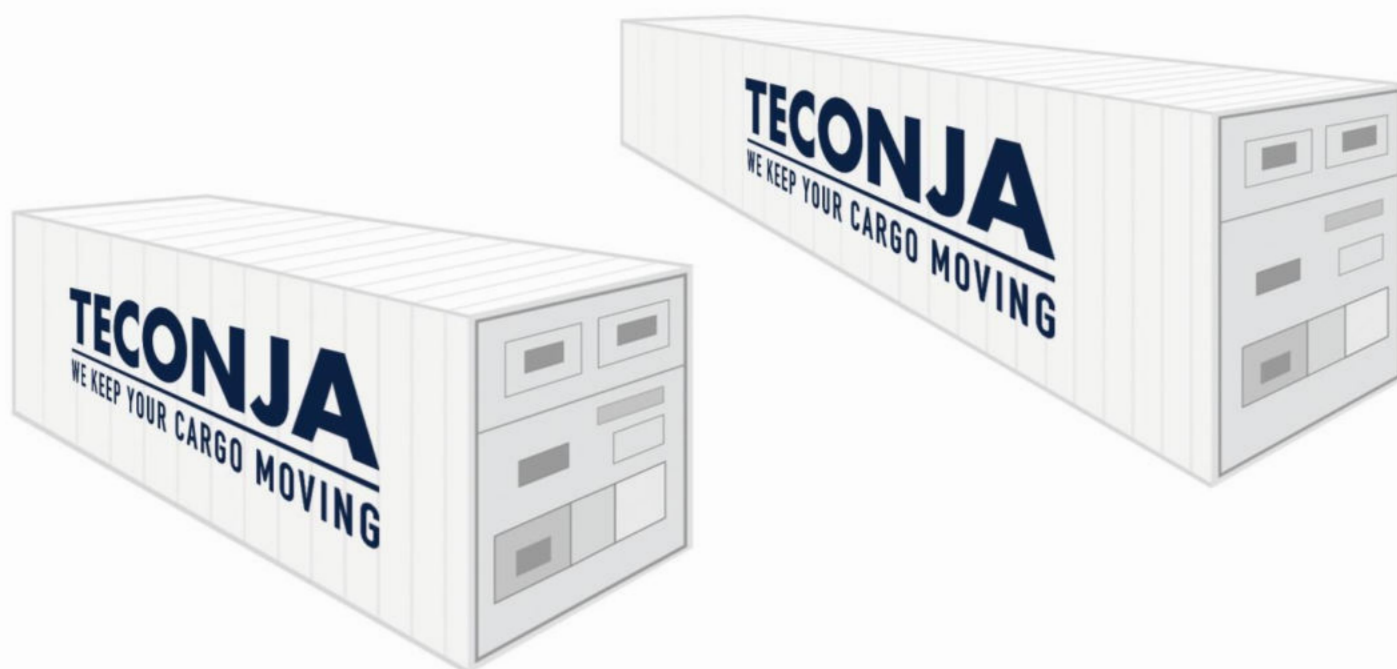
	20' DC	40' DC	40' High Cube
Description	Container Size	Container Size	Container Size
Maximum payload	25,000 kg	28,560 kg	28,560 kg
Dimensions	6*2.48*2.62	12*2.48*2.62	12*2.48*2.92
Volume	33.2 cbm	67.7 cbm	76.3 cbm
Door Openings width	2.34 m	2.35 m	2.34 m
Door Openings Height	2.28 m	2.28 m	2.70 m
Internal length	5.9 m	12.03 m	12.03 m
Internal width	2.35 m	2.35 m	2.35 m



# SOME HELPFUL FACTS

## REEFER CONTAINERS

	20' RF	40' RF High Cube
Description	Container Size	Container Size
Maximum payload	27,770 KG	29,790 kg
Dimensions	6*2.48*2.62	40*2.48*2.92
Volume	28 cbm	67 cbm
Door Openings width	2.23 m	2.29 m
Door Openings height	2.10 m	2.57 m
Internal length	5.44 m	11.58 m
Internal width	2.29 m	2.29 m





# SOME HELPFUL FACTS

**Temperature Conversion Chart - Celsius and Fahrenheit**

°F	°C	°F	°C	°F	°C	°F	°C
-31.0	-35.0	-1.0	-18.3	29.0	-1.7	59.0	15.0
-30.0	-34.4	0.0	-17.8	30.0	-1.1	60.0	15.6
-29.0	-33.9	1.0	-17.2	31.0	-0.6	61.0	16.1
-28.0	-33.3	2.0	-16.7	32.0	0.0	62.0	16.7
-27.0	-32.8	3.0	-16.1	33.0	0.6	63.0	17.2
-26.0	-32.2	4.0	-15.6	34.0	1.1	64.0	17.8
-25.0	-31.7	5.0	-15.0	35.0	1.7	65.0	18.3
-24.0	-31.1	6.0	-14.4	36.0	2.2	66.0	18.9
-23.0	-30.6	7.0	-13.9	37.0	2.8	67.0	19.4
-22.0	-30.0	8.0	-13.3	38.0	3.3	68.0	20.0
-21.0	-29.4	9.0	-12.8	39.0	3.9	69.0	20.6
-20.0	-28.9	10.0	-12.2	40.0	4.4	70.0	21.1
-19.0	-28.3	11.0	-11.7	41.0	5.0	71.0	21.7
-18.0	-27.8	12.0	-11.1	42.0	5.6	72.0	22.2
-17.0	-27.2	13.0	-10.6	43.0	6.1	73.0	22.8
-16.0	-26.7	14.0	-10.0	44.0	6.7	74.0	23.3
-15.0	-26.1	15.0	-9.4	45.0	7.2	75.0	23.9
-14.0	-25.6	16.0	-8.9	46.0	7.8	76.0	24.4
-13.0	-25.0	17.0	-8.3	47.0	8.3	77.0	25.0
-12.0	-24.4	18.0	-7.8	48.0	8.9	78.0	25.6
-11.0	-23.9	19.0	-7.2	49.0	9.4	79.0	26.1
-10.0	-23.3	20.0	-6.7	50.0	10.0	80.0	26.7
-9.0	-22.8	21.0	-6.1	51.0	10.6	81.0	27.2
-8.0	-22.2	22.0	-5.6	52.0	11.1	82.0	27.8
-7.0	-21.7	23.0	-5.0	53.0	11.7	83.0	28.3
-6.0	-21.1	24.0	-4.4	54.0	12.2	84.0	28.9
-5.0	-20.6	25.0	-3.9	55.0	12.8	85.0	29.4
-4.0	-20.0	26.0	-3.3	56.0	13.3	86.0	30.0
-3.0	-19.4	27.0	-2.8	57.0	13.9		
-2.0	-18.9	28.0	-2.2	58.0	14.4		

METRIC CONVERSIONS					
1 centimeter	=	10millimeters	1 cm	=	10mm
1 meter	=	100centimeters	1 m	=	100cm
1 kilometer	=	1000meters	1 km	=	1000m

STANDARD CONVERSIONS					
1 foot	=	12inches	1 ft	=	12in
1 yard	=	3feet	1 yd	=	3ft
1 yard	=	36inches	1 yd	=	36in
1 mile	=	1760yards	1 mi	=	1760yd

METRIC-STANDARD CONVERSIONS					
1 millimeter	=	0.03937inches	1 mm	=	0.03937in
1 centimeter	=	0.39370inches	1 cm	=	0.39370in
1 meter	=	39.37008inches	1 m	=	39.37008in
1 meter	=	3.28084feet	1 m	=	3.28084ft
1 meter	=	1.09361yards	1 m	=	1.09361yd
1 kilometer	=	1093.6133yards	1 km	=	1093.6133yd
1 kilometer	=	0.62137miles	1 km	=	0.62137mi

STANDARD-METRIC CONVERSIONS					
1 inch	=	2.54centimeters	1 in	=	2.54cm
1 foot	=	30.48centimeters	1 ft	=	30.48cm
1 yard	=	91.44centimeters	1 yd	=	91.44cm
1 yard	=	0.9144meters	1 yd	=	0.9144m
1 mile	=	1609.344meters	1 mi	=	1609.344m
1 mile	=	1.609344kilometers	1 mi	=	1.609344km



**WE KEEP YOUR**





# CARGO MOVING



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# C O N T A C T S

We aim to reach you anytime & everywhere. Your satisfaction is our mission

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